

Basle, 12th November 2010

SAUTER receives the Building Efficiency Award 2010

At this year's GebäudeEffizienz congress in Frankfurt, SAUTER won the GebäudeEffizienz Award ('Building Efficiency Award') in the category for best energy service. This is the second year in succession that SAUTER has won an award at the annual conference for intelligent building technology and automation.

The jury of nine experts at the *GebäudeEffizienz congress* in Frankfurt am Main, Germany conferred the *GebäudeEffizienz Award 2010* on SAUTER in the category for best energy service. The prize is intended to provide an incentive to engineers and manufacturers to seek sustainable solutions for building management systems. The Association of German Architects, the Association of Consultant Engineers and the German Engineering Federation are some of the institutions that were partnering this year's event.

"We are very pleased to have received this award from the specialists in their field. Particularly so, since this is the second year in succession that we have won the prize, having received it last year for SAUTER EY-modulo 5, our innovative automation system. This year, the honour was bestowed on us for ECO¹⁰, our ten-point programme for sustainable energy management in buildings, in the category for the best energy service," explained Bertram Schmitz, SAUTER's CEO. "This award spurs us on to develop our innovative products and services continually. We are proud of the fact that we can help our clients to achieve savings of up to 45% by providing a system of active energy management and a comprehensive visualisation facility for the energy flows," he continued.

With ECO¹⁰, SAUTER's mission has become reality: the ten-point fitness plan for buildings is a programme which shows how energy can be used sparingly. The intention is to make full use of all the existing functionalities of the building automation systems. The software solution, SAUTER EMS (Energy Management Solution), makes energy consumption visible, helps to identify the energy-saving potential and reduce both emissions and costs. A modular set of specialist energy services and highly-competent energy advisory services complete the package, fully in keeping with SAUTER's sense of responsibility for both its customers and the environment.

As a leading provider of solutions for building automation technology in 'green buildings', SAUTER provides pleasant conditions and a sense of well-being in sustainable environments. As a renowned specialist, SAUTER develops, produces and sells energy-efficient building management systems and offers a range of extensive services to ensure energy-optimised operation. The company ensures a high level of energy efficiency in offices, research and educational establishments, hospitals, industrial premises, laboratories, airports, leisure centres, hotels and many other sectors.

Ten steps for progressive energy management

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1. SAUTER provides ongoing centralisation and visualisation of energy-related information using the latest technologies.
2. SAUTER subjects the client's consumption levels to a critical comparison against the relevant internal and external benchmarks
3. SAUTER draws up a bespoke energy concept that takes into account the total costs incurred during the whole life-cycle of the building
4. SAUTER demonstrates to the client the possibilities of utilising renewable energy, taking both the ecological and economic aspects into account.
5. SAUTER drastically reduces emissions, thereby ensuring that the client makes a sustained contribution to the protection of our environments.
6. SAUTER concentrates on providing forward-looking, certified products and solutions.
7. SAUTER networks all the specialist systems together and promotes open, integrated, flexible room and building automation systems.
8. SAUTER harmonises the various technologies used in the building's envelope, the building automation system and the systems engineering.
9. SAUTER promotes energy-conscious attitudes and behaviour among the building's users.
10. SAUTER ensures that the client can reduce his operating costs.

- Based in Basle, Switzerland, with worldwide operations
- Founded in 1910, with 100 years of tradition and experience
- Currently has over 2000 employees, is active all over the world and is expanding continuously
- Total solutions for building management from a single source, with the focus on providing maximum energy efficiency and sustainability
- Security of investment plus operational reliability over the whole life-cycle of the building
- Technological leader in green building automation and system integration
- Member of eu.bac, BACnet Interest Group (BIG-EU), EnOcean Alliance, LONMARK International
- References available at: www.sauter-controls.com



Boris Schade-Bünsow, Publishing Director of *Bauverlag GmbH* (left), and Patrick Neu, Member of the Executive Management at SAUTER Germany

